



## WHAT IS MPS - MANAGED PRINT SERVICES?

Managed Print Services (or “MPS”) is a program that manages all aspects of your business printing devices for a simple price per page. It enables you to save money, increase productivity, and better control your printing environment. For a charge per print, the program will include your toner supplies, service, and equipment depending on the level of program you choose. We can customize your program to the specific needs of your organization depending on whether you would like to utilize your existing fleet, be furnished with a new one, or combine both. Along with the supplies, service and hardware, MPS programs provide monthly monitoring of your fleet, auto-toner replenishment and consolidation for your print environment.

## WHY DO WE NEED AN MPS PROGRAM?

Studies have shown that 1% to 3% of a company’s revenue can go into their printing environment. If uncontrolled and undetected it can eat away at a company’s profitability.

## IN WHAT WAYS CAN THE VS MPS PROGRAM BENEFIT MY ORGANIZATION?

- The ability to analyze your printing needs.
- Assessing the need and use of your current printer fleet.
- Streamlining your printing equipment for maximum device usage.
- Identifying and replacing inefficient devices.
- Automated Supply ordering and delivery.
- Consolidating costs and vendors
- Reducing workload for your IT department.



## DO I ALWAYS HAVE TO REPLACE MY EXISTING EQUIPMENT?

NO!! Under the VS Managed Print Programs, we look to utilize as much of your existing printing environment as possible.

## WHAT IF MY COMPANY’S NEEDS CHANGE?

As your organization changes and grows our programs are designed to be flexible and remove the expenses involved purchasing new equipment. **NEVER BUY ANOTHER PRINTER AGAIN!**